

# ETB Sapphire Partner Program



## ANNUAL PROGRAM QUALIFICATIONS

- ▶ 4+ Acumen EMS™ purchase orders
- OR
- ▶ \$5M+ Acumen EMS™ purchase orders in one calendar year

*Gain access to exclusive discounts, resources, and intel to help you deploy more Acumen EMS™ controlled energy storage projects.*

## Benefits Include:

- ✓ 2% discount on all *additional* ESS and/or Acumen EMS orders\*
- ✓ 6-month credit for 1 ETB Developer seat (\$1,200 value)
- ✓ 4-hours of Custom Document template work (\$1,000 value)
- ✓ 1-hour interactive ETB Acumen Product team roadmap session
- ✓ Private, customized ETB Developer Training
- ✓ Market Development | Co-Marketing Funds
- ✓ Invitation to ETB private hosted events
- ✓ ETB swag

*\*Price discounts applicable on all additional Acumen and/or ESS purchases through end of the current calendar year and the following calendar year.*